

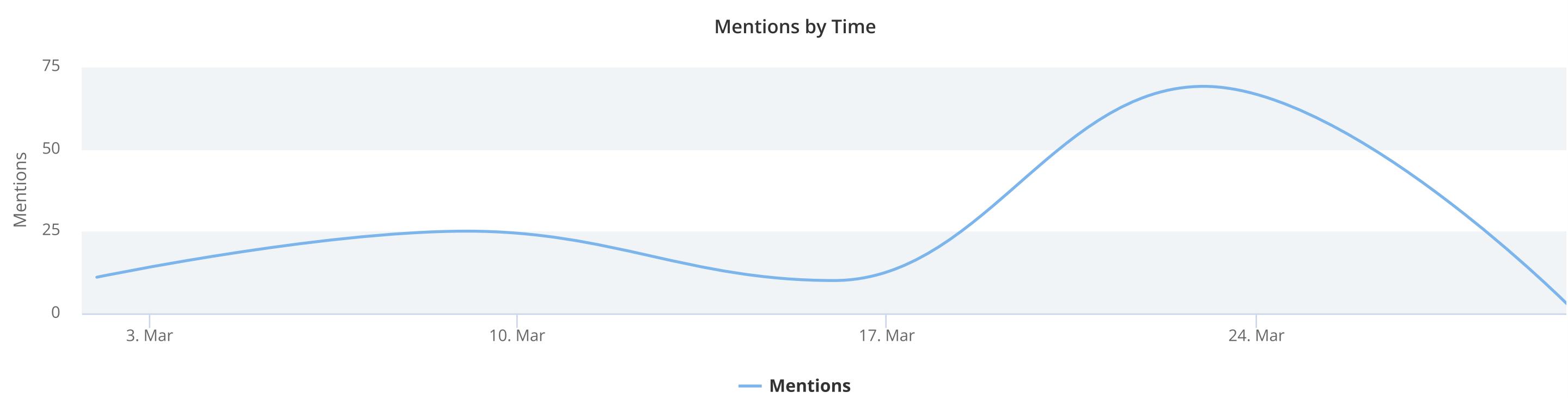
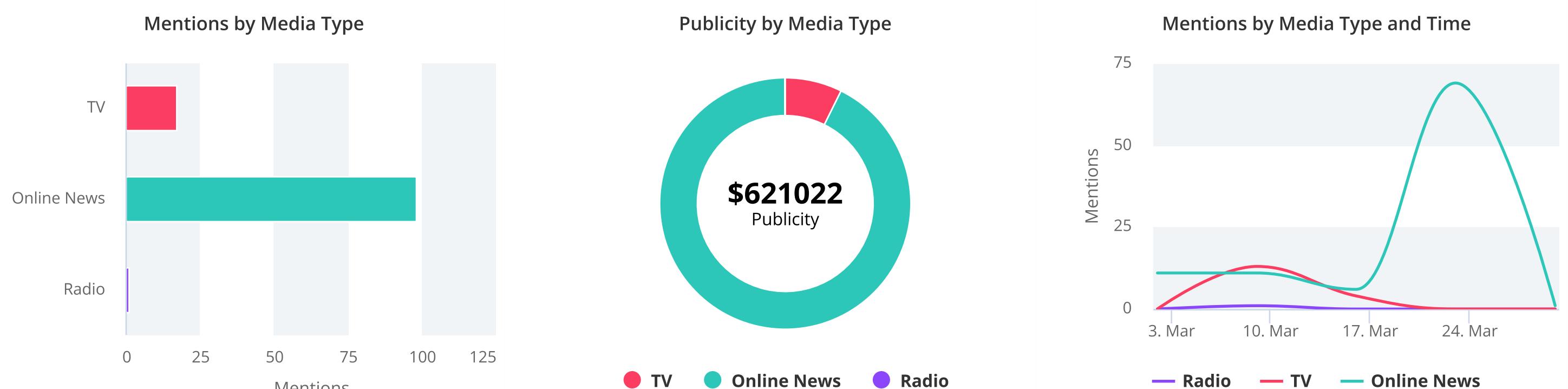
GREATER
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March 2025

Sections

- [TV \(19\)](#)
- [Radio \(1\)](#)
- [Digital & Print \(96\)](#)

Mention Analytics



Total National TV Audience
426,929

Total National TV Publicity
USD \$45,549

Total Local TV Audience
426,929

Total Local TV Publicity
USD \$45,549

Total Radio Audience
100,879

Total Publicity Value
USD \$194

Total Online + Print Audience
31,745,691

Total Online + Print Publicity
USD \$575,279

Total Number of Clips 116



TV News 2 at 11am

Time Mar 20, 2025 12:26 PM EDT
Local Broadcast Time 11:26 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 28,453
Est. National Publicity Value USD \$2,556
Est. Local Audience 28,453
Est. Local Publicity Value USD \$2,556

1

courtesy of my keys. motors. we are also giving away gas and groceries for a year and a \$10,000 visa gift card and you could win more than one prize. and again, this home is in the june lake development of spring hill off of. i 65 the data shows interest is building in living in this community. according to **greater nashville realtors** by this time in 2024 there were 182 closings with the median sales price of about \$465,000. but so far this year in 2025 there have been 202 close aides with the median sales price of about \$510,000. but you also see. >> businesses that are in spring hill wanting to expand the june lake because they see the opportunity to be there next to the interstate near the high quality residential homes that are being built and then you see other businesses live in a community where they can park their car in the evening walked to dinner or or on saturday, you know, take



TV Good Morning Nashville on News 2

Time Mar 20, 2025 7:05 AM EDT
Local Broadcast Time 6:05 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 24,369
Est. National Publicity Value USD \$2,824
Est. Local Audience 24,369
Est. Local Publicity Value USD \$2,824

2

hill says, of course it's a growing area. peyton kennedy. she's joining us live from the dream home to share more about this development that we have seen over the past year. we're kicking this off today paying. >> exactly. and that \$100 ticket gives you the chance to win this brand new beautiful home but also support the work. >> of saint jude children's research hospital. so we'll start with the work that they do at saint jude. it is life changing work families at saint jude do not have to pay for anything. they don't have to pay for treatment for travel, for housing or food because of community support so that they can focus on their children's lives. and your \$100 ticket. does help that mission. and again gives you a shot at home at an estimated value of \$875,000 and interest is growing to live in this zip code, according to **greater nashville realtors**. by this time in 2024 there were 182 closings with the median sales price of



TV Good Morning Nashville on News 2

Time Mar 20, 2025 6:08 AM EDT
Local Broadcast Time 5:08 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 13,836
Est. National Publicity Value USD \$2,130
Est. Local Audience 13,836
Est. Local Publicity Value USD \$2,130

3

food so they can focus on helping their child live and you're \$100 ticket helps that mission. and again gives you a shot at a home with an estimated value of \$875,000 interest is growing in this zip code. according to **greater nashville realtors** by this time in 2024 there were 182 closings. but the median sales price of about \$465,000 so far this year in 2025 there have been 202 closings with a median sales price of about \$510,000 and all of this is accessible from i 65. >> little under a year ago. the june lake interchange on. 65 opened which really brought a lot more attention to the community get people that extracted 65 you also see. businesses that are in spring hill wanting to expand the june lake because they see the opportunity to be there next to the interstate near the



TV Good Morning Nashville on News 2

Time Mar 20, 2025 5:07 AM EDT
Local Broadcast Time 4:07 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 12,118
Est. National Publicity Value USD \$2,352
Est. Local Audience 12,118
Est. Local Publicity Value USD \$2,352

4

community can be a part of this today. has the details. absolutely good morning. yeah. a \$100 ticket gives you the chance to win this brand new beautiful home that they're wrapping up construction on here behind me, but also. >> gives you the opportunity to support the work of saint jude children's research hospital. so starting with that because of the community support at saint jude. those families never receive a bill for travel for transportation for the hospital treatment housing or food so that they can focus on helping their child live and you're \$100 ticket helps that mission and again gives you a shot at a home with an estimated value of \$875,000 and interest is growing in this zip code. according to **greater nashville realtors** by this time in 2024 for 182 closings with the median sales price of about \$465,000. well, so far this year. 2025, there have been



TV Report finds housing markets in several Middle TN counties among least vulnerable to problems

5



Date Collected Mar 14, 2025 8:22 PM EDT
Category Digital News
Source [WKRN](#)
Author Nikki McGee

Est. Audience 47,822
Est. Publicity Value USD \$774
Market Nashville, TN
Language English

NASHVILLE, Tenn. (WKRN) — A report found housing markets in several Middle Tennessee counties were the most resilient to potential problems.

Though housing markets in Illinois, California, New York and Florida were found to be the most exposed to potential fallbacks, a Special Housing Risk Report from Attom ... — a real estate analytics firm — found Williamson, Davidson and Rutherford County markets to be among the least at-risk.

Data from **Greater Nashville Realtors** revealed a 5% dip in closings compared to the same time last year, which owner of One Stop Realty and Auction Brian Stewart attributed to multiple reasons.

Bill targets big real estate investors buying homes to rent in Tennessee

"Definitely a year where we experienced higher interest rates, ... inflation was up, the election has a lot to do with people not wanting to buy or sell," Stewart, who is also 2025 Sumner **Realtors** President, said.

However, you won't find Stewart losing sleep over the situation. In fact, he said as of publication, Sumner **Realtors** has seen a roughly 4% increase in homes under contract.

"We have a Ford Ice Center that's going to be coming in as part of the Predators Package... There's so much around Metropolitan **Nashville** to offer that everybody can participate in. We have great parks. We have great ... higher homeowners' insurance rates in those parts of the country. California, obviously because of the fires, Florida because of the hurricanes," said Debra Beagle, managing broker and co-owner of the Ashton Real Estate Group of RE/MAX Advantage.

In the coming months and years, Middle Tennessee **realtors** expect to see a more balanced, stable market.

► [Read today's top stories on wkrn.com](#)

"It's a good time to buy because there are choices and there's opportunity to get closing costs paid for, some seller concessions to buy the interest rate down," Beagle added. "Again, **Nashville**' ... s a great place — over the last two decades, when the rest of the country starts experiencing some pain points, we don't feel it as bad as they do."

Despite the market dip, several **realtors** said they'd noticed an uptick in interest from buyers over the last several weeks and expect to see more activity as spring approaches.



[**'They really want to live in this area': East Nashville growing in demand**](#)

6

Date Collected Mar 12, 2025 5:44 PM EDT
Category Digital News
Source [WKRN](#)
Author Mark Kelly

Est. Audience 47,822
Est. Publicity Value USD \$716
Market Nashville, TN
Language English

NASHVILLE, Tenn. (WKRN) — A welcoming, eclectic vibe has launched East **Nashville** into one of Davidson County's hippest zip codes.

"If you're moving to East **Nashville**, it's because you're seeking out that diverse, rich culture," said Jack Gaughan, president-elect of **Greater Nashville Realtors**.

The area has turned into one of the most in-demand neighborhoods, attracting new businesses, nightlife and people.

"When people come to East ... **Nashville**, they think of food, they think of good vibes, high entertainment," he added.

Donelson is on track to be the next East **Nashville**, says Chamber leader

Gaughan, who is also a real estate agent with RE/MAX Properties East **Nashville**, explained to News 2 how Cleveland Park is transforming.

"Twenty-plus years ago, you would have never thought about, 'O, what's going to happen off Cleveland Park or Trinity?'" he expressed. "And nowadays, every day you drive down, you're like, when did that pop up? Where did that come from?"

The ... median price for a single-family home in the 37207 zip code of Cleveland Park is approximately \$437,500, according to data from **Greater Nashville Realtors**. Gaughan said the massive investment in River North from Oracle will only catapult this corner of East **Nashville**.

The 37206 zip code, which includes high-price neighborhoods like Lockeland Springs and Eastwood, have already seen home prices climb to more than \$700,000.

From hardcovers to haircuts: Community barber shop at Napier library

"When we're hearing all this news about things sitting on the market ... or staying longer, that doesn't always apply to these parts of East **Nashville**," explained Gaughan. "This is something where people are still seeking. If it's priced correctly, they really want to live in this area still. So if you're doing that, you need to be prepared to be in that kind of competitive mindset."

Leaders say one big selling point of life in East ... **Nashville** in the future are big roads, like on Gallatin Pike, which are ideal for putting in brand new bus rapid transit.

"Before long, you're going to start seeing people who never thought they would have done that, ride it, if it means they won't have to sit in hours-long worth of traffic," said Gaughan, ...



TV News 2 at 4pm

7

Time Mar 12, 2025 5:15 PM EDT
Local Broadcast Time 4:15 PM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 43,321
Est. National Publicity Value USD \$3,033
Est. Local Audience 43,321
Est. Local Publicity Value USD \$3,033

and gotten says the massive investment in river north from oracle will only catapult this corner of east nashville. 3, 7, 2, 0, 6 which includes higher price neighborhoods like lockland springs and eastwood have already seen home prices climbed to more than \$700,000. >> according to greater nashville realtors we're hearing all this news about things sitting on the market are staying longer. that doesn't always apply to these parts of east nashville. this is still something that people are seeking. it's priced correctly. they really want to live in this area still. so if you're doing that, you need to be prepared to kind of be in that kind of competitive leaders say one big selling point of life here in east nashville in the future. are these big roads like here on gallatin pike which are ideal for putting in brand new bus rapid transit before long. you'll start seeing people that never thought they would be on that, right. if it means that they don't just sit and you know, and our laws where the traffic and i hope national improves to something like that. john matic has called the east nashville home



TV News 2 at 4pm

8

Time Mar 12, 2025 5:14 PM EDT
Local Broadcast Time 4:14 PM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 43,321
Est. National Publicity Value USD \$3,033
Est. Local Audience 43,321
Est. Local Publicity Value USD \$3,033

design dot com. >> all this week. news 2 is on tour in davidson county. and today we're checking out east nashville. >> good morning. nashville anchor mark kelly gives us a tour one of nashville's coasts. >> when people come to east nashville be thing of food. they think good vibes. you know, high entertainment and that welcoming eclectic 5 has launched east nashville into one of the most in-demand neighborhoods attracting new businesses, new nightlife and new people. if you're moving east nashville, it's because you're seeking out that diverse rich culture, jack, on as president elect of greater nashville realtors who shows us how east nashville's cleveland park is transform at 20 plus years ago. you wouldn't even have thought like, oh, what's going to happen off cleveland parker off trinity and nowadays every day you drive down your like. when did that pop up? where did that come from? the median price for a single-family home in the 3, 7, 2, 0, 7, zip code of cleveland park is \$437,000



TV News 2 at 11am

9

Time Mar 12, 2025 12:05 PM EDT
Local Broadcast Time 11:05 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 28,020
Est. National Publicity Value USD \$2,485
Est. Local Audience 28,020
Est. Local Publicity Value USD \$2,485

featured historic sites like nashville national cemetery from 2020 to 2024 madison is set in the number 2 spot for most affordable neighborhoods in davidson county. that's according to greater nashville realtors matter of fact, you are noted there were about 470 closings on homes in madison last year. the median sale price was about \$345,000. the president of the madison river gate area chamber of commerce says they have noticed younger families moving to the area. >> we don't want to be the new green hills. we don't want to be the new downtown. we want this to be a feeling true community where you feel like you can go out with your family and this is a place for locals who want to be. >> tightness. >> there's a proposal on the table to re-imagining the rivergate mall, specifically make it a place for residents and visitors alike. coffee county leaders are pumping the brakes on some new developments. the county



TV Good Morning Nashville on News 2

10

Time Mar 12, 2025 7:08 AM EDT
Local Broadcast Time 6:08 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 27,642
Est. National Publicity Value USD \$3,017
Est. Local Audience 27,642
Est. Local Publicity Value USD \$3,017

affordable neighborhood davidson county. that's according to greater nashville realtors gnr noted there were about 470 closings on homes in madison last year. the median sale price was about \$345,000 as spoke with the president of the madison river gate area chamber of commerce. she says they have noticed younger families are moving into the area and seeking out opportunities. she says they're committed to providing those. we don't want to be the new green hills. we don't want to be the new downtown. we want this to be a feeling true community where you feel like you can go out with your family and this is a place for locals who want to be. >> tightness. >> there is a proposal on the table to reimagine madison's rivergate mall to make it a place for residents and visitors alike. we'll have full details on that in the next half hour, 11 madison



TV Good Morning Nashville on News 2

11

Time Mar 12, 2025 6:07 AM EDT
Local Broadcast Time 5:07 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 15,535
Est. National Publicity Value USD \$2,391
Est. Local Audience 15,535
Est. Local Publicity Value USD \$2,391

minutes from burrow to **nashville**. 23 minutes from hendersonville 40 minute drive. coming from i 40 kicks into **nashville**. >> alright, shelby, thank you. all this week, news 2 is on tour in davidson county. and today we want to take you to madison take any is there live with a spotlight on this neighborhood. >> good morning. march. the madison community here is northeast of downtown **nashville**. if you have i 65 on one side, the cumberland river on the other and then gallatin pike here runs right through the middle. the neighborhoods are suburban and there are historic landmarks in the community like **nashville**. national cemetery. >> and her team and including east side bowl and green space including cedar hill park. >> from 2020 to 2024 madison has sat in the number 2 spot for most affordable neighborhood in davidson county. that's according to **greater nashville realtors** gnr noted there were about 470 closings on homes in madison



📺 Good Morning Nashville on News 2

12

Time Mar 12, 2025 5:08 AM EDT
Local Broadcast Time 4:08 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 12,932
Est. National Publicity Value USD \$2,501
Est. Local Audience 12,932
Est. Local Publicity Value USD \$2,501

river on the other and then gallatin pike here running right down the middle and the neighborhoods here are suburban and madison features historic spots like **nashville** national cemetery entertainment, including eastside, bold and green space, including cedar hill park from 2020 to 2024 madison has sat in the number 2 spot for most affordable neighborhood. send davidson county. that's according to **greater nashville realtors** gnr noted there were about 470 closings on homes in madison last year. the median sale price was about \$345,000. i talked with the president of the madison river gate area chamber of commerce and she says they have noticed younger families are moving to the area and seeking out opportunities. she says they are committed to providing those. >> we don't want to be the new green hills. we don't want to be the new downtown. we want this to be a feeling true



📺 News 2 at 11am

13

Time Mar 11, 2025 12:08 PM EDT
Local Broadcast Time 11:08 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 29,064
Est. National Publicity Value USD \$2,507
Est. Local Audience 29,064
Est. Local Publicity Value USD \$2,507

not it was appropriate for the year of the zoning is what it is. >> dimasi says it will take up probably one to 2 years before any ground will start moving here. but they do say he anticipates that it will take up to 10 years to complete the whole project live in christiana, jackson. pigeon news, too. >> thank you, jack. see this week news 2 is on tour in davidson county. and today we're taking you to hillsboro village. according to **greater nashville realtors**. this zip 220 home closings last year with a median sales price of \$820,000. we talk with mary bird juror who was left in the neighborhood since 1985. she says throughout all the decades hillsboro village has remained a friendly place. >> house and changes here. there's a lot of renovation. so we move from little bungalows to slightly bigger houses that have been renovated, but it's a wonderful place to live because we're close to so many things here. we can walk to



📺 Good Morning Nashville on News 2

14

Time Mar 11, 2025 7:27 AM EDT
Local Broadcast Time 6:27 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 26,005
Est. National Publicity Value USD \$3,049
Est. Local Audience 26,005
Est. Local Publicity Value USD \$3,049

there i just want enter the market. i want to start kind of that generational wealth growing. you might look at i look at madison parts of goodlettsville parts of donelson. there's lots of opportunity. that's well within a 20 minute commute to downtown. but you could still move into for under 400,000. >> so all the prices have gone up so much last 5 years. all right. so here are the numbers provided by **greater nashville realtors**. these are the most affordable zip codes davidson county based on 2024 average closing price priest lake is at the top of the list. \$328,000 to buy their madison is next. 345,000 goodlettsville old hickory in antioch rounding out the top 5. we also know any act was top in davidson county last year for the number of homes



📺 Good Morning Nashville on News 2

15

Time Mar 11, 2025 7:26 AM EDT
Local Broadcast Time 6:26 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 26,005
Est. National Publicity Value USD \$3,049
Est. Local Audience 26,005
Est. Local Publicity Value USD \$3,049

based on median sale price in 2024 green hills and 12 south. but there are also growing neighborhoods where you can find homes for much less than that. we asked the **greater nashville realtors** about some parts of davidson county. they are watching closely. >> i in neighborhoods that were really looking at. we're going to look at antioch, madison, some parts of north **nashville** but you still also we're going to have tons of areas of east **nashville** west the nation's. but you can still enter the market at this point and have, you know, a really great. you know what we would consider non starter home but also be given a price when that might be manageable for your lifestyle. all right. so if you are looking to get started in **nashville** for your house hunt. there are certain places he says that you can go check out. >> i don't think we were never considered in neighborhood park and deadly neighborhoods that ended the year in a much more affordable place. so at the end of 2024. you know, there are certain zip codes that were still under 400,000. so if you're that person out



Good Morning Nashville on News 2

16

Time Mar 11, 2025 7:07 AM EDT
Local Broadcast Time 6:07 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 26,005
Est. National Publicity Value USD \$3,049
Est. Local Audience 26,005
Est. Local Publicity Value USD \$3,049

about 30 miles per hour. otherwise it's a 34 minute drive from lebanon in a 42 minute drive from clarksville. >> all right, kelly, thank you. speaker of the roads this week. news 2 is on tour. we're all across davidson county and today this morning we want to take you to hillsboro village. yeah. popping area kennedy is live on 21st avenue now with the spotlight. this neighbor had. good morning. peyton. >> good morning. yes, hillsboro village is a neighborhood nestled between vanderbilt and belmont. university's and 21st avenue. south just behind me is at its heart is full of restaurants and shops. some of them which have been longtime staples will point out, of course, the pancake pantry, which opened in 1961. and today you'll often find a line out the door and around the corner and like other **nashville** neighborhoods, you will also find colorful murals that are tucked onto the side streets. tourists can book a room at the moxy hotel and according to **greater nashville realtors**, the zip



Good Morning Nashville on News 2

17

Time Mar 11, 2025 6:07 AM EDT
Local Broadcast Time 5:07 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 15,319
Est. National Publicity Value USD \$2,282
Est. Local Audience 15,319
Est. Local Publicity Value USD \$2,282

avenue here is at its heart. >> a longtime staple in this community since 1961 is the pancake pantry. >> just one of the many restaurants that are on 21st avenue here as well as many shops for people to visit too. and like other national neighborhoods, you'll find colorful murals that are tucked on side streets. tourists can book a room at the moxy hotel. and according to **greater nashville realtors** this zipcode sell 220 home closings last year with median sale. price is around \$820,000. we talked with mary burger. she's lived in the neighborhood since 1985. >> she says she has seen a physical change in the landscape as in the types of homes that are being built from bungalows to bigger. renovated homes. but through the decades, she says it remains a friendly place. it's a wonderful place to live because. >> we're close to so many things here. we can walk tonight. much of what we want



Good Morning Nashville on News 2

18

Time Mar 11, 2025 5:07 AM EDT
Local Broadcast Time 4:07 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 11,423
Est. National Publicity Value USD \$2,179
Est. Local Audience 11,423
Est. Local Publicity Value USD \$2,179

the partnerships between a number of local agencies working to make this a reality. you can see how agencies like and yes, in and out are taking part by finding this story wkrn.com. we posted it there. >> well, this week news 2 is on tour in davidson county. and today we're taking a hillsboro village yes, lots to see here. peyton kennedy is live on 21st avenue with a spotlight on this neighborhood. good morning, peyton. >> good morning. yeah. hillsboro village is nestled between vanderbilt and belmont. university's and 21st avenue. here is at its heart. it is full of different shops and restaurants and a staple in this community since 1961 right behind me is the pancake pantry, which often has a line out the door and wrapped around the block and like other national neighborhoods, you will find colorful murals talked on the side streets. tourists can book a room at the moxy hotel. and according to **greater nashville realtors**, this zipcode sell 220 home



News 2 at 11am

19

Time Mar 10, 2025 12:25 PM EDT
Local Broadcast Time 11:25 AM CDT
Category News
Call Sign WKRN (ABC)
Market DMA: 26 Nashville, TN
Language English

Est. National Audience 43,561
Est. National Publicity Value USD \$3,112
Est. Local Audience 43,561
Est. Local Publicity Value USD \$3,112

Truck Crash? Call (615) 244-4321. >> we used to and tour continues in davidson county. this week in green hills is one of 2 music city zip codes known for million dollar homes. according to the most recent data from. >> **nashville greater nashville realtors**. the 3, 7, 2, 1, 5 zip codes, all 13% more closings in the year before. >> the median sales price in 2024 was about 1.0. 16 million dollars just a 3% increase over 2023 now point to **greater nashville realtors** there are a number of reasons why folks find area so attractive.

Radio

Mentions 1 **Audience** 100,879 **Publicity** USD \$194



WPLN

↗ 20

Time Mar 10, 2025 5:06 PM EDT
Local Broadcast Time 4:06 PM CDT
Call Sign WPLN (NPR)
Market DMA: 26 Nashville, TN
Language English

Est. Audience 100,879
Est. Publicity Value USD \$194

Risk of minded when it comes to the city budget that could mean property tax increases to help recover funds or less support for new and even existing programs this is something we haven't heard in a few months home sales in **nashville** are down there at least five percent lower than this same period in twenty twenty four according to **greater nashville realtors** it's the first time since august that the group has reported a decrease in home closings you'll find more news anytime at W. P. L. N. Dot org actors bringing forward in time this weekend I now where we're springing forward with warmer weather as temperatures climb into the seventies this week as for inventory of available homes the number is significantly higher than a year ago up twenty two percent the **realtors** group says that makes it a buyers market this spring with **greater** choice and opportunity light rain returns stars

Digital & Print

Mentions 96 **Audience** 31,650,047 **Publicity** USD \$573,789



Why a home inspection is essential when buying a home

↗ 21

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Date Collected Mar 30, 2025 10:22 AM EDT
Category Print
Source [The Tennessean \(Nashville, Tennessee\)](#)

Est. Audience 21,559
Est. Publicity Value USD \$301
Market Johnson City, TN
Language English

...

If you're considering buying a home, make sure you take the necessary steps to fully understand what you're purchasing. A home inspection isn't just another box to check - it's your safeguard for a sound investment and a home you can enjoy for years to come.

Collyn Wainwright is President of **Greater Nashville Realtors**. A Realtor is a member of the National Association of **Realtors** who subscribes to its strict code of ethics. You can reach Collyn at 615-383-6964 or collyn@collyn.com

The Real Deal

Collyn Wainwright

Guest columnist

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Homeownership proving challenging for buyers

↗ 22

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Date Collected Mar 28, 2025 10:51 AM EDT

Category Print

Source [Petoskey News Review \(Michigan\)](#)

Est. Audience 2,520

Est. Publicity Value USD \$49

Market Petoskey, MI

Language English

NASHVILLE - Homeownership has long been a cornerstone of the American Dream, providing financial stability and a reliable path to building long-term wealth.

Across the country, rising home prices have reinforced this reality, making real estate one of the most effective investments for wealth accumulation ...

Since the start of the pandemic in 2020 through the end of last year, home prices in Tennessee have surged 67.8%, significantly increasing homeowners' equity, according to the National Association of Realtors. Neighboring states have seen similar trends, with home price appreciation reaching 53% in Kentucky, 67.1% in North Carolina, 55% in Alabama and 64.8% in Georgia. Nationally, Maine experienced the highest growth at 73%, while Louisiana saw the lowest at 24.3%.

For current homeowners, these gains ... a property that aligns with your long-term financial goals.

Homeownership remains one of the most powerful ways to build generational wealth, and despite today's challenges, the right guidance and strategy can help turn aspirations of homeownership into reality.

Collyn Wainwright is President of [Greater Nashville Realtors](#).

Collyn Wainwright

Columnist

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Online News

Homeownership proving challenging for buyers



23

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Date Collected Mar 28, 2025 10:51 AM EDT

Category Print

Source [The Holland Sentinel](#)

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Est. Publicity Value USD \$86

Market Holland, MI

Language English

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Collyn Wainwright is President of [Greater Nashville Realtors](#).

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Columnist

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Online News

Realtors navigate Nashville's economic and housing landscape



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Date Collected Mar 26, 2025 9:55 AM EDT

Category Print

Source [The Tennessean \(Nashville, Tennessee\)](#)

Est. Audience 21,559

Est. Publicity Value USD \$288

Market Johnson City, TN

Language English

We at **Greater Nashville Realtors** hosted our first Nashconomics Now event of the year March 6, featuring an insightful discussion on the economic and housing trends shaping Middle Tennessee. Led by our president-elect, Jack Gaughan, this virtual series brings together industry experts throughout the year to break down key market ... forces affecting real estate professionals and the broader community.

If you're looking to stay informed about **Nashville**'s economic climate, job market, and housing affordability, Nashconomics Now is a must-watch. These sessions are available on the **Greater Nashville Realtors** website, providing valuable data and expert analysis to help navigate our ever-evolving market.

Key takeaways from the latest session

In our most recent discussion, we were joined by Bishoy Mikhail, vice president of research at the **Nashville** Area Chamber of Commerce, and ... National Association of **Realtors** Senior Economist and Director of Real Estate Research Nadia Evangelou.

They provided an in-depth look at demographic shifts, job growth, and the housing market's trajectory.

One of the most striking insights came from NAR's research on homeownership and affordability in the ... **Nashville** Metropolitan Statistical Area (MSA).

Home equity growth: A decade of gains

Homeownership continues to be one of the most powerful ways to build wealth. Over the past decade, homeowners in the **Nashville** MSA have seen significant equity growth. In the first quarter of 2015, the median home price in our region was \$186,400. By December 2024, that number had risen to \$425,600. That's an equity gain of \$273,875 - a testament to the long-term value of owning a home.

Housing construction: Meeting the ... demand

Another key topic was housing supply, which has struggled to keep pace with our region's growth. Since the 2008 housing crisis, the U.S. has faced a severe shortage of new homes. While **Nashville** saw a 40% surge in housing construction in 2014, the rate gradually declined in the years that followed. More recently, construction activity dipped in 2022 but has been rebounding since last spring.

With Middle Tennessee's population continuing to grow, expanding our housing supply is critical. ...

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Online News

Local Realtors navigate Nashville's economic and housing landscape

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 **In Charge 2025: Real Estate**

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Date Collected Mar 25, 2025 4:55 PM EDT**Est. Audience** 40,000**Category** Print**Est. Publicity Value** USD \$97**Source** [Nashville Post \(Tennessee\)](#)**Market** Nashville, TN**Author** Staff Writer**Language** English

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Todd Alexander Principal-in-Charge, Director of Real Estate Services, Southeast Venture: Belmont ... , Dowdle Construction Group: Duo took the reins from founder Glynn Dowdle, who founded the company in 2004 and retired in early 2025. Both have been with the company for nearly 15 years.

Kelly Cathey Co-Managing Director, Gensler: Teams with co-managing director Christopher Goggin to lead **Nashville** operations of one of world's most prominent design firms. Previously worked with **Nashville**-based Gresham Smith.

Alex Chambers SVP and **Nashville** Market Leader, Highwoods Properties: Spearheads company that developed SoBro site on which rises 30-story ... Principal, Centric Architecture: Partners with co-principals Jim Thompson, Justin Lowe and David Plummer to guide design firm. Has been with company since 2002.

Meg Epstein Founder and CEO, CA South Development: Has undertaken projects in Edgehill, Pie Town and North Capitol. Holds East **Nashville** site on river and on which large-scale project could be done. Moved company in 2022 to Wedgewood-Houston.

David Frazier CEO and Owner, Hardaway Construction: Acquired 100-year-old company in 2018 after serving as president and operations manager. Holds two degrees from U.S. Naval Academy and one ... real estate career in 1979 while a Vanderbilt student and became full partner in 1982 of company founded by his father. Has grown Fridrich & Clark Realty from one office with fewer than 10 agents to two offices with 180-plus agents. Sold Thomas Frist home for \$32 million in 2023.

Mike Frohnappel **Nashville** Managing Partner, Baker Barrios: Leads local office of Orlando, Fla., company (which also operates offices in Chicago and Tampa). University of Arkansas grad oversees approximately 13 employees in Gulch office now nine years in operation.

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Hunter Gee Principal, Smith Gee Studio: Works with fellow principals Fleming Smith, Dallas Caudle and Greg Tidwell at architecture firm based in Germantown. Now in 15th year with company ...

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 **In Charge 2025: Politics**

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Date Collected Mar 25, 2025 4:55 PM EDT**Est. Audience** 40,000**Category** Print**Est. Publicity Value** USD \$250**Source** [Nashville Post \(Tennessee\)](#)**Market** Nashville, TN**Author** Staff Writer**Language** English

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Marsha Blackburn U.S. Senator: Tennessee's senior ... focus on immigration and support for Donald Trump.

Will Brewer Legal Counsel, Tennessee Right to Life: Lobbyist for anti-abortion group at Capitol. Involved in debates over loosening state's abortion ban.

Michelle Brown Senior Manager for Public Policy, Amazon: Former legislative attorney and **Nashville** Chamber official now leads Amazon's government relations in Tennessee, with a focus on **Nashville**.

John Ray Clemons House Representative, District 55: House Democratic Caucus Chair and civil litigator. Vocal leader in minority party despite GOP-controlled legislature.

Yuri ... Cunza President and CEO, **Nashville** Area Hispanic Chamber of Commerce: Former media professional who now leads business group and is frequent presence at community events.

John Drake Chief, Metro **Nashville** Police Department: Started with department as a patrol cop. Later assumed top job during contentious 2020 summer.

Glenn Funk District Attorney General, Davidson County: Top **Nashville** prosecutor's disputes with state ebb and flow. Won reelection in 2022 despite competition. ... Mark Green U.S. Congressman, 7th District: Clarksville Republican's district took on a chunk of **Nashville** after redistricting. Failed in short-lived bid for speaker but continues to chair Homeland Security Committee.

Scott Golden Chairman, Tennessee Republican Party: Has led state's dominant political party since 2016.

Bill Hagerty U.S. Senator: Trump ally succeeded Lamar Alexander after a career ...

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In Charge 2025: Real Estate

Date Collected Mar 25, 2025 11:57 AM EDT

Category Digital News

Source [Nashville Post](#)

Est. Audience 9,782

Est. Publicity Value USD \$27

Market Nashville, TN

Language English

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In Charge 2025: Politics

Date Collected Mar 25, 2025 11:56 AM EDT

Category Digital News

Source [Nashville Post](#)

Est. Audience 9,782

Est. Publicity Value USD \$73

Market Nashville, TN

Language English

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Homeownership proving challenging for buyers

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Date Collected Mar 24, 2025 9:27 AM EDT

Category Print

Source [Naples Daily News \(Florida\)](#)

Est. Audience 16,836

Est. Publicity Value USD \$329

Market Naples, FL

Language English

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Homeownership proving challenging for buyers

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Date Collected Mar 24, 2025 9:27 AM EDT

Category Digital News

Source [The MetroWest Daily News \(Massachusetts\)](#)

Est. Audience 114,650

Est. Publicity Value USD \$1,061

Market Framingham, MA

Language English

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Homeownership proving challenging for buyers

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Date Collected Mar 24, 2025 9:23 AM EDT

Category Print

Source [The Intelligencer](#)

Est. Audience 11,858

Est. Publicity Value USD \$231

Market Doylestown, PA

Language English

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Date Collected Mar 23, 2025 5:32 PM EDT

Category Print

Source [The Florida Times Union](#)

Est. Audience 13,995

Est. Publicity Value USD \$267

Market Jacksonville, FL

Language English

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Homeownership proving challenging for buyers



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Date Collected Mar 23, 2025 10:18 AM EDT

Category Print

Source [The Augusta Chronicle](#)

Est. Audience 17,238

Est. Publicity Value USD \$338

Market Augusta, GA

Language English

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Homeownership proving challenging for buyers



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Date Collected Mar 23, 2025 10:15 AM EDT

Category Print

Source [The Spectrum \(St. George, Utah\)](#)

Est. Audience 16,071

Est. Publicity Value USD \$314

Market Saint George, UT

Language English

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Date Collected Mar 23, 2025 10:15 AM EDT**Category** Print**Source** [Star-Courier](#)**Est. Audience** 6,000**Est. Publicity Value** USD \$117**Market** Kewanee, IL**Language** English

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[Homeownership proving challenging for buyers](#)

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Date Collected Mar 23, 2025 10:15 AM EDT**Category** Print**Source** [Beaver County Times \(Pennsylvania\)](#)**Est. Audience** 31,038**Est. Publicity Value** USD \$606**Market** Beaver, PA**Language** English

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Date Collected Mar 23, 2025 10:15 AM EDT
Category Print
Source [The Bulletin \(Connecticut\)](#)

Est. Audience 6,560
Est. Publicity Value USD \$128
Market North Franklin, CT
Language English

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Date Collected Mar 23, 2025 10:15 AM EDT
Category Print
Source [The Herald-Times](#)

Est. Audience 27,540
Est. Publicity Value USD \$538
Market Bloomington, IN
Language English

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Date Collected Mar 23, 2025 10:15 AM EDT

Category Print

Source [Victorville Daily Press](#)

Est. Audience 23,000

Est. Publicity Value USD \$449

Market Victorville, CA

Language English

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Collyn Wainwright

Columnist

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Date Collected Mar 23, 2025 10:15 AM EDT

Category Print

Source [The Register-Mail \(Illinois\)](#)

Est. Audience 10,059

Est. Publicity Value USD \$196

Market Galesburg, IL

Language English

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Online News

Local Realtors navigate Nashville's economic landscape

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Category Print

Source [The Tennessean \(Nashville, Tennessee\)](#)

Est. Audience 21,559

Est. Publicity Value USD \$288

Market Johnson City, TN

Language English

We at **Greater Nashville Realtors** hosted our first Nashconomics Now event of the year March 6, featuring an insightful discussion on the economic and housing trends shaping Middle Tennessee. Led by our president-elect, Jack Gaughan, this virtual series brings together industry experts throughout the year to break down key market ... forces affecting real estate professionals and the broader community.

If you're looking to stay informed about **Nashville**'s economic climate, job market and housing affordability, Nashconomics Now is a must-watch. These sessions are available on the **Greater Nashville Realtors** website, providing valuable data and expert analysis to help navigate our ever-evolving market.

Key takeaways from the latest session

In our most recent discussion, we were joined by Bishoy Mikhail, vice president of research at the **Nashville** Area Chamber of Commerce, and ... National Association of **Realtors** Senior Economist and Director of Real Estate Research Nadia Evangelou.

They provided an in-depth look at demographic shifts, job growth and the housing market's trajectory.

One of the most striking insights came from NAR's research on homeownership and affordability in the ... **Nashville** Metropolitan Statistical Area (MSA).

Home equity growth: A decade of gains

Homeownership continues to be one of the most powerful ways to build wealth. Over the past decade, homeowners in the **Nashville** MSA have seen significant equity growth. In the first quarter of 2015, the median home price in our region was \$186,400. By December 2024, that number had risen to \$425,600. That's an equity gain of \$273,875 - a testament to the long-term value of owning a home.

Housing construction: Meeting the ... demand

Another key topic was housing supply, which has struggled to keep pace with our region's growth. Since the 2008 housing crisis, the U.S. has faced a severe shortage of new homes. While **Nashville** saw a 40% surge in housing construction in 2014, the rate gradually declined in the years that followed. More recently, construction activity dipped in 2022 but has been rebounding since last spring.

With Middle Tennessee's population continuing to grow, expanding our housing supply is critical. ...

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Source [The Commercial Appeal \(Memphis\)](#)

Est. Audience 94,775

Est. Publicity Value USD \$1,853

Market Memphis, TN

Language English

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Category Print

Source [The Gleaner \(Henderson KY\)](#)

Est. Audience 8,612

Est. Publicity Value USD \$168

Market Henderson, KY

Language English

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Source [Erie Times News](#)

Est. Audience 29,557

Est. Publicity Value USD \$577

Market Erie, PA

Language English

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Homeownership still key to building wealth; Higher interest rates are a challenge for new buyers

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Source [The Arizona Republic \(Phoenix\)](#)

Est. Audience 67,510

Est. Publicity Value USD \$1,250

Market Phoenix, AZ

Language English

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Your Turn

Collyn Wainwright

Guest columnist

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Source [Public Opinion \(Chambersburg, Pennsylvania\)](#)

Est. Audience 16,166

Est. Publicity Value USD \$316

Market Chambersburg, PA

Language English

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Source [Daily Commercial](#)

Est. Audience 7,511

Est. Publicity Value USD \$146

Market Leesburg, FL

Language English

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Est. Audience 7,384

Category Print

Est. Publicity Value USD \$144

Source [The Gadsden Times \(Alabama\)](#)

Market Gadsden, AL

Language English

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Est. Audience 4,499

Category Print

Est. Publicity Value USD \$87

Source [Abilene Reporter-News \(Texas\)](#)

Market Abilene, TX

Language English

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Est. Audience 4,143

Category Print

Est. Publicity Value USD \$81

Source [San Angelo Standard-Times \(Texas\)](#)

Market San Angelo, TX

Language English

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Est. Audience 16,683

Category Print

Est. Publicity Value USD \$326

Source [Kitsap Sun \(Bremerton, WA\)](#)

Market Bremerton, WA

Language English

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Est. Audience 3,800

Est. Publicity Value USD \$74

Market Coshocton, OH

Language English

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Est. Audience 17,238

Est. Publicity Value USD \$337

Market Augusta, GA

Language English

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Est. Audience 13,400

Est. Publicity Value USD \$262

Market Elmira, NY

Language English

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Est. Audience 42,869

Est. Publicity Value USD \$838

Market Ocala, FL

Language English

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Est. Audience 27,820

Est. Publicity Value USD \$543

Market Providence, RI

Language English

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Est. Audience 13,995

Est. Publicity Value USD \$273

Market Jacksonville, FL

Language English

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Source [Pocono Record](#)

Est. Audience 4,544
Est. Publicity Value USD \$88
Market Stroudsburg, PA
Language English

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Source [Reno Gazette-Journal \(Nevada\)](#)

Est. Audience 66,442
Est. Publicity Value USD \$1,299
Market Reno, NV
Language English

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Date Collected Mar 23, 2025 10:13 AM EDT

Category Print

Source [The Times-Reporter \(Ohio\)](#)

Est. Audience 9,719

Est. Publicity Value USD \$190

Market New Philadelphia, OH

Language English

NASHVILLE - Homeownership has long been a cornerstone of the American Dream, providing financial stability and a reliable path to building long-term wealth.

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Category Print

Source [The Daily Jeffersonian \(Ohio\)](#)

Est. Audience 4,227

Est. Publicity Value USD \$82

Market Cambridge, OH

Language English

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Source [Palladium-Item \(Richmond, Indian\)](#)

Est. Audience 14,288

Est. Publicity Value USD \$279

Market Richmond, IN

Language English

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Source [The News-Press \(Fort Myers, Florida\)](#)

Est. Audience 11,975

Est. Publicity Value USD \$234

Market Fort Myers, FL

Language English

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Source [News-Journal \(Daytona Beach, Florida\)](#)

Est. Audience 25,557

Est. Publicity Value USD \$499

Market Daytona Beach, FL

Language English

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Est. Audience 15,000

Category Print

Est. Publicity Value USD \$293

Source [Record Searchlight \(Redding, California\)](#)

Market Redding, CA

Language English

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Date Collected Mar 23, 2025 10:13 AM EDT

Est. Audience 43,288

Category Print

Est. Publicity Value USD \$846

Source [The Greenville News \(South Carolina\)](#)

Market Greenville, SC

Language English

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Source [South Bend Tribune](#)

Est. Audience 44,951

Est. Publicity Value USD \$878

Market South Bend, IN

Language English

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Category Print

Source [Argus Leader \(Sioux Falls, South Dakota\)](#)

Est. Audience 26,720

Est. Publicity Value USD \$522

Market Sioux Falls, SD

Language English

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Source [Oshkosh Northwestern \(Wisconsin\)](#)

Est. Audience 3,888

Est. Publicity Value USD \$76

Market Oshkosh, WI

Language English

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Source [The Monroe News \(Michigan\)](#)

Est. Audience 19,834

Est. Publicity Value USD \$387

Market Monroe, MI

Language English

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Source [Fort Collins Coloradoan \(Colorado\)](#)

Est. Audience 19,864

Est. Publicity Value USD \$388

Market Aurora, CO

Language English

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Category Print

Source [Panama City News Herald \(Florida\)](#)

Est. Audience 7,279

Est. Publicity Value USD \$142

Market Panama City, FL

Language English

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Source [The Lebanon Daily News \(Pennsylvania\)](#)

Est. Audience 19,000

Est. Publicity Value USD \$371

Market Lebanon, PA

Language English

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Source [The Milwaukee Journal Sentinel](#)

Est. Audience 48,158

Est. Publicity Value USD \$941

Market Milwaukee, WI

Language English

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Source [The News Star \(Monroe, Louisiana\)](#)

Est. Audience 23,884
Est. Publicity Value USD \$467
Market Monroe, LA
Language English

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Est. Audience 26,455
Est. Publicity Value USD \$608
Market Austin, TX
Language English

Nationally, Maine experienced the highest growth at 73%, while Louisiana saw the lowest at 24.3%.

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Date Collected Mar 23, 2025 10:12 AM EDT**Category** Print**Source** [The State Journal-Register \(Springfield, IL\)](#)**Est. Audience** 45,000**Est. Publicity Value** USD \$879**Market** Springfield, IL**Language** English

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Date Collected Mar 23, 2025 10:12 AM EDT**Category** Print**Source** [Pensacola News Journal \(Florida\)](#)**Est. Audience** 19,893**Est. Publicity Value** USD \$388**Market** Pensacola, FL**Language** English

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Category Print

Source [The Palm Beach Post](#)

Est. Audience 23,454

Est. Publicity Value USD \$458

Market West Palm Beach, FL

Language English

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Category Print

Source [The Post-Crescent \(Appleton, Wisconsin\)](#)

Est. Audience 14,574

Est. Publicity Value USD \$284

Market Appleton, WI

Language English

NASHVILLE - Homeownership has long been a cornerstone of the American Dream, providing financial stability and a reliable path to building long-term wealth.

Across the country, rising home prices have reinforced this reality, making real estate one of the most effective investments for wealth accumulation ...

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Columnist

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Homeownership proving challenging for buyers

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Date Collected Mar 23, 2025 10:12 AM EDT

Category Print

Source [The Pueblo Chieftain \(Colorado\)](#)

Est. Audience 32,282

Est. Publicity Value USD \$631

Market Pueblo, CO

Language English

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Category Print

Source [Columbia Daily Tribune \(Missouri\)](#)

Est. Audience 4,920

Est. Publicity Value USD \$96

Market Columbia, MO

Language English

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Category Print

Source [St. Cloud Times \(Minnesota\)](#)

Est. Audience 7,092

Est. Publicity Value USD \$138

Market Saint Cloud, MN

Language English

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Est. Audience 5,260

Category Print

Est. Publicity Value USD \$102

Source [Bucyrus Telegraph Forum \(Ohio\)](#)

Market Bucyrus, OH

Language English

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[The cost of homeownership: Homeownership still key to building wealth, but challenging for buyers](#)

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Date Collected Mar 23, 2025 10:12 AM EDT

Est. Audience 24,424

Category Print

Est. Publicity Value USD \$458

Source [Sarasota Herald-Tribune](#)

Market Sarasota, FL

Author By, Collyn Wainwright

Language English

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Date Collected Mar 23, 2025 10:11 AM EDT

Est. Audience 4,935

Category Print

Est. Publicity Value USD \$96

Source [Amarillo Globe-News](#)

Market Amarillo, TX

Language English

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Date Collected Mar 23, 2025 10:11 AM EDT

Est. Audience 9,883

Category Print

Est. Publicity Value USD \$193

Source [The Gaston Gazette \(North Carolina\)](#)

Market Gastonia, NC

Language English

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Source [The Courier-Journal \(Louisville, Kentucky\)](#)

Est. Audience 88,253

Est. Publicity Value USD \$1,725

Market Louisville, KY

Language English

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Source [The Fayetteville Observer](#)

Est. Audience 19,427

Est. Publicity Value USD \$379

Market Fayetteville, NC

Language English

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Source [The Florida Times Union](#)

Est. Audience 13,995

Est. Publicity Value USD \$267

Market Jacksonville, FL

Language English

Homeownership proving challenging for buyers

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Online News

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Date Collected Mar 19, 2025 10:06 AM EDT

Category Print

Source [The Tennessean \(Nashville, Tennessee\)](#)

Est. Audience 21,559

Est. Publicity Value USD \$387

Market Johnson City, TN

Language English

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In February, there were 2,132 home closings across the **Greater Nashville** area, which includes Cheatham, Davidson, Dickson, Maury, Robertson, Rutherford, Sumner, Williamson, and Wilson counties. This represents a 5% decline from 2,247 closings in February 2024. While this slight dip in sales reflects the evolving market, other indicators suggest positive movement, ... in available inventory, giving buyers more options as we head into the Spring market. February ended with 10,966 active listings, up from 8,967 a year ago. Single-family home listings rose to 7,225 from 5,887, while condominium inventory surged to 1,958 from 1,326. More inventory means buyers have **greater** choice, while sellers should work with an experienced Realtor to price and position their homes strategically.

While residential closings were down 3.6%, there was a 4% increase in land sales - a key signal of potential growth in new home inventory. With housing availability being a major concern ... or selling, a Realtor provides expert guidance on pricing, negotiation, and market trends, ensuring you make informed decisions. As we enter the busy Spring season, working with a professional can help you navigate opportunities and challenges with confidence.

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The Real Deal

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Guest columnist

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Date Collected Mar 19, 2025 10:06 AM EDT

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Date Collected Mar 19, 2025 10:06 AM EDT
Category Print
Source [The Tennessean \(Nashville, Tennessee\)](#)

Est. Audience 21,559
Est. Publicity Value USD \$387
Market Johnson City, TN
Language English

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It's a buyer's market: The latest homes sales data reveals some evolving trends

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Est. Audience 21,559
Est. Publicity Value USD \$387
Market Johnson City, TN
Language English

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Report finds housing markets in several Middle TN counties among least vulnerable to problems

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Source [Yahoo! News](#)

Author Nikki McGee

Est. Audience 13,913,761

Est. Publicity Value USD \$255,885

Market United States

Language English

NASHVILLE, Tenn. (WKRN) — A report found housing markets in several Middle Tennessee counties were the most resilient to potential problems.

Though housing markets in Illinois, California, New York and Florida were found to be the most exposed to potential fallbacks, a Special Housing Risk Report from Attom ... — a real estate analytics firm — found Williamson, Davidson and Rutherford County markets to be among the least at-risk.

Data from **Greater Nashville Realtors** revealed a 5% dip in closings compared to the same time last year, which owner of One Stop Realty and Auction Brian Stewart attributed to multiple reasons.

Bill targets big real estate investors buying homes to rent in Tennessee

"Definitely a year where we experienced higher interest rates, ... inflation was up, the election has a lot to do with people not wanting to buy or sell," Stewart, who is also 2025 Sumner **Realtors** President, said.

However, you won't find Stewart losing sleep over the situation. In fact, he said as of publication, Sumner **Realtors** has seen a roughly 4% increase in homes under contract.

"We have a Ford Ice Center that's going to be coming in as part of the Predators Package... There's so much around Metropolitan **Nashville** to offer that everybody can participate in. We have great parks. We have great schools ... higher homeowners' insurance rates in those parts of the country. California, obviously because of the fires, Florida because of the hurricanes," said Debra Beagle, managing broker and co-owner of the Ashton Real Estate Group of REMAX Advantage.

In the coming months and years, Middle Tennessee **realtors** expect to see a more balanced, stable market.

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"It's a good time to buy because there are choices and there's opportunity to get closing costs paid for, some seller concessions to buy the interest rate down," Beagle added. "Again, **Nashville**' ... s a great place — over the last two decades, when the rest of the country starts experiencing some pain points, we don't feel it as bad as they do."

Despite the market dip, several **realtors** said they'd noticed an uptick in interest from buyers over the last several weeks and expect to see more activity as spring approaches.

More in Business



Online News

Hard to spin February's 5% decrease in home sales

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Category Print

Source [The Ledger: Nashville Edition \(Tennessee\)](#)

Est. Audience 11,000

Est. Publicity Value USD \$135

Market Nashville, TN

Language English

Collyn Wainwright took office as the president of the **Greater Nashville Realtors** and, in her first two months on the job, was able to report rising numbers for home sales in the **Nashville** area. Albeit, each month there was an increase of 1%, but increases are increases, so all was well.

In February, sales dropped by 5%, and Wainwright was able to find the glass slightly over half full: "While residential sales were down 3.6%, the 4% increase in land closings signals a potential ... year, and condos increasing from \$339,000 to \$350,000.

Pending sales are slightly down – 2,488 versus 2,566 – and that is a more subjective number depending on when the listing agent considers the property to be pending.

Sale Of the Week

Last week, Richard Bryan received two awards from the **Greater Nashville Realtor**, one for the most listings closed and one for having he most buyers purchasing homes.

3922 Dorcas Drive

His sale last week is evidence that not only does he list the most houses, his sales are often in the upper-, upper-end. For example, he closed the house ... expected for a home selling at almost \$6 million, as well as a four-car garage, as the owner would require that space to allow the motorcade shelter.

The 1,700-square-foot lower level is equipped with a kitchenette and its own fireplace. All three levels rest on a lot of 0.94 acres.

Should the **Greater Nashville Realtors** ever incorporate a "Most Patient" award, the winner for the past six years might have been to Marsha Simoneaux.

Simoneaux is the co-listing agent on the Manning – a "resort living" condo development on Woodmont Boulevard near the Harding Road/Pike intersection with units starting at \$3.1 million ... – the completion of which **Nashville** has been anxiously awaiting, though not as anxiously as Simoneaux and her listing partners.

Fortunately, she has a brilliant career outside the Manning, and the Dorcas sale is an example of her traditional career of high-end sales.

Years ago, a person paid a rather high price for a house on ...

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Online News

Hard to spin February's 5% decrease in home sales



99

Date Collected Mar 13, 2025 9:09 AM EDT

Est. Audience 3,604

Category Digital News

Est. Publicity Value USD \$45

Source [The Nashville Ledger](#)

Market Nashville, TN

Language English

Updated 2:30PM

Collyn Wainwright took office as the president of the **Greater Nashville Realtors** and, in her first two months on the job, was able to report rising numbers for home sales in the **Nashville** area. Albeit, each month there was an increase of 1%, but increases are increases, so all was well.

In February, sales dropped by 5%, and Wainwright was able to find the glass slightly over half full: "While residential sales were down 3.6%, the 4% increase in land closings signals a potential ... last year, and condos increasing from \$339,000 to \$350,000.

Pending sales are slightly down – 2,488 versus 2,566 – and that is a more subjective number depending on when the listing agent considers the property to be pending.

Sale Of the Week

Last week, Richard Bryan received two awards from the **Greater Nashville** Realtor, one for the most listings closed and one for having the most buyers purchasing homes.

3922 Dorcas Drive

His sale last week is evidence that not only does he list the most houses, his sales are often in the upper-, upper-end. For example, he closed the house on ... is expected for a home selling at almost \$6 million, as well as a four-car garage, as the owner would require that space to allow the motorcade shelter.

The 1,700-square-foot lower level is equipped with a kitchenette and its own fireplace. All three levels rest on a lot of 0.94 acres.

Should the **Greater Nashville Realtors** ever incorporate a "Most Patient" award, the winner for the past six years might have been to Marsha Simoneaux.

Simoneaux is the co-listing agent on the Manning – a "resort living" condo development on Woodmont Boulevard near the Harding Road/Pike intersection with units starting at \$3.1 million ... – the completion of which **Nashville** has been anxiously awaiting, though not as anxiously as Simoneaux and her listing partners.

Fortunately, she has a brilliant career outside the Manning, and the Dorcas sale is an example of her traditional career of high-end sales.

Years ago, a person paid a rather high price for a house on ...



Online News

A buyer's market: Latest Nashville area homes sales data reveals evolving trends



100

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Date Collected Mar 13, 2025 8:24 AM EDT

Est. Audience 543

Category Digital News

Est. Publicity Value USD \$9

Source [The Tennessean Online](#)

Market Johnson City, TN

Author Collyn Wainwright

Language English

The latest home sales data from **Greater Nashville Realtors** was recently released, offering key insights into the region's housing market compared to last year.

Link to Image

In February, there were 2,132 home closings across the **Greater Nashville** area, which includes Cheatham, Davidson, Dickson, Maury, Robertson, Rutherford, Sumner, Williamson, and Wilson counties. This represents a 5% decline from 2,247 closings in February 2024. While this slight dip in sales reflects the evolving market, other indicators suggest positive movement, ... in available inventory, giving buyers more options as we head into the Spring market. February ended with 10,966 active listings, up from 8,967 a year ago. Single-family home listings rose to 7,225 from 5,887, while condominium inventory surged to 1,958 from 1,326. More inventory means buyers have **greater** choice, while sellers should work with an experienced Realtor to price and position their homes strategically.

While residential closings were down 3.6%, there was a 4% increase in land sales — a key signal of potential growth in new home inventory. With housing availability being a major concern ... or selling, a Realtor provides expert guidance on pricing, negotiation, and market trends, ensuring you make informed decisions. As we enter the busy Spring season, working with a professional can help you navigate opportunities and challenges with confidence.



A buyer's market: Latest Nashville area homes sales data reveals evolving trends



101

Date Collected Mar 13, 2025 6:35 AM EDT

Category Digital News

Source [Tennessean](#)

Est. Audience 108,687

Est. Publicity Value USD \$1,971

Market Johnson City, TN

Language English

AI-assisted summary

Home closings in the **Greater Nashville** area decreased slightly by 5% in February 2025 compared to February 2024.

Available housing inventory increased by 22%, providing buyers with more options.

Land sales, a potential indicator of future new home inventory, rose by 4%.

Median home prices for both single-family homes and condos continue ... to rise in Middle Tennessee.

The latest home sales data from **Greater Nashville Realtors** was recently released, offering key insights into the region's housing market compared to last year.

In February, there were 2,132 home closings across the **Greater Nashville** area, which includes Cheatham, Davidson, Dickson, Maury, Robertson, Rutherford, Sumner, Williamson, and Wilson counties. This represents a 5% decline from 2,247 closings in February 2024. While this slight dip in sales reflects the evolving market, other indicators suggest positive movement, ... in available inventory, giving buyers more options as we head into the Spring market. February ended with 10,966 active listings, up from 8,967 a year ago. Single-family home listings rose to 7,225 from 5,887, while condominium inventory surged to 1,958 from 1,326. More inventory means buyers have **greater** choice, while sellers should work with an experienced Realtor to price and position their homes strategically.

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'They really want to live in this area': East Nashville growing in demand



102

Date Collected Mar 12, 2025 8:01 PM EDT

Category Digital News

Source [Yahoo! News](#)

Author Mark Kelly

Est. Audience 13,913,761

Est. Publicity Value USD \$241,978

Market United States

Language English

NASHVILLE, Tenn. (WKRN) — A welcoming, eclectic vibe has launched East **Nashville** into one of Davidson County's hippest zip codes.

"If you're moving to East **Nashville**, it's because you're seeking out that diverse, rich culture," said Jack Gaughan, president-elect of **Greater Nashville Realtors**.

The area has turned into one of the most in-demand neighborhoods, attracting new businesses, nightlife and people.

"When people come to East ... **Nashville**, they think of food, they think of good vibes, high entertainment," he added.

Donelson is on track to be the next East **Nashville**, says Chamber leader

Gaughan, who is also a real estate agent with RE/MAX Properties East **Nashville**, explained to News 2 how Cleveland Park is transforming.

"Twenty-plus years ago, you would have never thought about, 'O, what's going to happen off Cleveland Park or Trinity?' he expressed. "And nowadays, every day you drive down, you're like, when did that pop up? Where did that come from?"

The ... median price for a single-family home in the 37207 zip code of Cleveland Park is approximately \$437,500, according to data from **Greater Nashville Realtors**. Gaughan said the massive investment in River North from Oracle will only catapult this corner of East **Nashville**.

The 37206 zip code, which includes high-price neighborhoods like Lockeland Springs and Eastwood, have already seen home prices climb to more than \$700,000.

From hardcovers to haircuts: Community barber shop at Napier library

More in U.S.

"When we're hearing all this news about things sitting ... on the market or staying longer, that doesn't always apply to these parts of East **Nashville**," explained Gaughan. "This is something where people are still seeking. If it's priced correctly, they really want to live in this area still. So if you're doing that, you need to be prepared to be in that kind of competitive mindset."

Leaders say one big selling point of life in East ... **Nashville** in the future are big roads, like on Gallatin Pike, which are ideal for putting in brand new bus rapid transit.

"Before long, you're going to start seeing people who never thought they would have done that, ride it, if it means they won't have to sit in hours-



Real estate expert: Who can afford to buy a home in Nashville?

103

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Date Collected Mar 10, 2025 7:38 PM EDT

Category Print

Source [Nashville Business Journal \(Nashville, TN\)](#)

Author Ella Castronuovo

Est. Audience 15,152

Est. Publicity Value USD \$250

Market United States

Language English

... . It's about people: families searching for their dream home, young professionals deciding whether to rent or buy and retirees looking to downsize.

"Every home purchase has a story behind it," Nadia Evangelou, senior economist and director of real estate research for the National Association of Realtors, said last week at [Greater Nashville Realtors](#)' Nashonomics Now event.

Despite home sales being stronger in 2024 while other regions have experienced declines, the homeownership rate in **Nashville** remains lower than both the state and national levels.

For ... Evangelou, it all comes down to one principle: supply and demand. And one question: "Can people afford to buy homes in **Nashville**?"

Although home prices are higher in the area and continue to increase, **Nashville** remains more affordable than many other markets across the country, according to Evangelou.

"We have more inventory, more choices for buyers but still home ownership is lower, why?" she said at the event. The real issue comes down to home values.

To afford just 50% of the available homes on the ... market, buyers need to earn nearly \$150,000 per year, according to National Association of Realtor data.

"To put this in perspective, in a balanced market, buyers earning \$150,000 should be able to afford closer to 80% of the listings," Evangelou said. "In **Nashville**, they can only afford half of them. This makes **Nashville** less affordable compared to both Tennessee and the national level."

Nationwide, buyers earning \$150,000 can afford to buy around 64% of the listings.

"The affordability challenge comes from a lack of mid-priced homes," ... Evangelou said. "Buyers simply have fewer affordable options. We need to focus on what kind of inventory is out there and what homes we are building"

Data shows that more than 50% of renters in [Greater Nashville](#) spend over 30% of their income on rent.

This limits renters' ability to save on down payments and qualify for a mortgage, according to Evangelou, making it harder to transition to homeownership.

"By contrast, only 20% of homeowners spend more than 30% of their income on housing," she said. "... Giving homeowners greater financial stability and the ability to build wealth through home equity."

Renters, who are the potential first time buyers, are "significantly cost burdened," according to Evangelou.

Nashville home buyers tend to be younger, have higher incomes and are less diverse than the national average.

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Additional inventory will create more opportunities for buyers

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Fewer homeowners in **Nashville** are locked into ultra-low mortgage rates compared to national average

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Forty ...

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Real estate expert: Who can afford to buy a home in Nashville?

104

Date Collected Mar 10, 2025 3:32 PM EDT

Category Digital News

Source [Nashville Business Journal](#)

Author Ella Castronuovo

Est. Audience 581,474

Est. Publicity Value USD \$10,500

Market United States

Language English

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Who is buying homes in **Nashville**?

Nashville home buyers tend to be younger, have higher incomes and are less diverse than the national average.

What to expect: **Nashville** housing market

Additional inventory will create more opportunities for buyers
Fewer homeowners in **Nashville** are locked into ultra-low ...



Online News

Homeownership still key to building wealth, but challenging for buyers

105

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Date Collected Mar 9, 2025 9:54 AM EDT

Est. Audience 21,559

Category Print

Est. Publicity Value USD \$367

Source [The Tennessean \(Nashville, Tennessee\)](#)

Market Johnson City, TN

Language English

105

... this reality, making real estate one of the most effective investments for wealth accumulation.

Since the start of the pandemic in 2020 through the end of last year, home prices in Tennessee have surged 67.8%, significantly increasing homeowners' equity, according to the National Association of Realtors.

Neighboring states have seen similar trends, with home price appreciation reaching 53% in Kentucky, 67.1% in North Carolina, 55% in Alabama, and 64.8% in Georgia. Nationally, Maine experienced the highest growth at 73%, while Louisiana saw the lowest at 24.3%.

For current homeowners, these gains ... % range - a stark contrast to the sub-3% rates available during the pandemic housing boom.

While it's unlikely that mortgage rates will return to those ultra-low levels, borrowing costs are expected to stabilize, offering some relief to buyers. Additionally, housing inventory is on the rise in the **Greater Nashville** market, with a 22% increase in available homes in January, signaling more opportunities for those ready to enter the market.

In today's competitive and evolving market, working with a trusted Realtor® can make all the difference. A professional Realtor brings market ... a property that aligns with your long-term financial goals.

Homeownership remains one of the most powerful ways to build generational wealth, and despite today's challenges, the right guidance and strategy can help turn aspirations of homeownership into reality.

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The Real Deal

**February housing market: Home sales down, listings up**

106

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Date Collected Mar 7, 2025 10:09 PM EST**Category** Print**Source** [Nashville Business Journal \(Nashville, TN\)](#)**Author** Ella Castronuovo**Est. Audience** 15,152**Est. Publicity Value** USD \$374**Market** United States**Language** English

Nashville home sales are down.

For the first time since August, **Greater Nashville Realtors** reported a 5% decrease in home closings from this time last year.

There were 2,132 closings in February. Of the closings, 1,687 were single-family and 299 were condominiums. In 2024, those numbers were 1,751 and 362, respectively.

"While residential closings are down 3.6%, the 4% increase in ... land closings signals potential growth in new home inventory, which could help meet future housing demand," said Collyn Wainwright, **Greater Nashville Realtors**' president, in a news release.

There were 2,488 sales pending at the end of February, compared to 2,566 this time last year. Homes sold in February had been on the market for an average of 57 days.

The median price for a single-family home was \$489,900, and for a condominium it was \$350,000. ... Those numbers a year ago were \$478,870 and \$339,990, respectively.

For a pre-pandemic comparison, the 2019 median price of a single-family home was \$322,500, and for a condominium it was \$242,900.

There were 10,966 active listings reported in February, according to figures provided by **Greater Nashville Realtors**. That is a 22% increase from the 8,967 listings reported from the same time last year.

Of the available inventory, 7,225 are single-family homes and 1,958 are condominiums. Those numbers last year were 5,887 and 1,326, respectively.

"With 22% more inventory, sellers are gearing up for the spring ... market, providing buyers with greater choice and opportunity," Wainwright said in the release. "Meanwhile, rising median prices for both residential homes and condos reinforce that Middle Tennessee remains a strong and appreciating market."

Greater Nashville Realtors collects data from nine Middle Tennessee counties: Cheatham, Davidson, Dickson, Maury, Robertson, Rutherford, Sumner, Williamson and Wilson.Did you find this article useful? Why not subscribe to **Nashville** Business Journal for more articles?[LexisNexis Terms & Conditions](#) | [Privacy Policy](#) | © 2025 LexisNexis**Area home sales see 5 percent decrease year over year**

107

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Date Collected Mar 7, 2025 4:47 PM EST**Category** Print**Source** [Nashville Post \(Tennessee\)](#)**Author** William Williams**Est. Audience** 40,000**Est. Publicity Value** USD \$795**Market** Nashville, TN**Language** EnglishThe **Nashville** area saw 2,132 home closings in February, down 5 percent compared to the 2,247 closings in February 2024.According to a **Greater Nashville Realtors** press release, the figure is an increase from the 1,905 home closings in January, a drop compared to the 2,842 closings in December and a decrease from the 2,567 closings in November.

The GNR release notes the median price for a single-family home in February was \$489,900, an increase from the ... offer an average interest rate of about 6.63 percent, according to Freddie Mac

"While [single-family] residential closings are down 3.6 percent, the 4 percent increase in land closings signals potential growth in new home inventory, which could help meet future housing demand," Collyn Wainwright, **Greater Nashville Realtors** 2025 president, said in the release.

"With 22 percent more inventory, sellers are gearing up for the spring market, providing buyers with greater choice and opportunity. Meanwhile, rising median prices for both residential homes and condos reinforce that Middle Tennessee remains ...



February housing market: Home sales down, listings up

108

Date Collected Mar 7, 2025 2:31 PM EST
Category Digital News
Source [Nashville Business Journal](#)
Author Ella Castronuovo

Est. Audience 581,474
Est. Publicity Value USD \$18,100
Market United States
Language English

Nashville home sales are down.

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Subscribers only Area home sales see 5 percent decrease year over year

109

Date Collected Mar 7, 2025 10:32 AM EST
Category Digital News
Source [Nashville Post](#)
Author William Williams

Est. Audience 9,782
Est. Publicity Value USD \$1,222
Market Nashville, TN
Language English

The **Nashville** area saw 2,132 home closings in February, down 5 percent compared to the 2,247 closings in February 2024.

Collyn Wainwright

Courtesy of GNR

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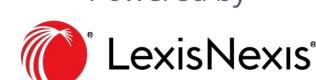


By the numbers: These trends are shaping Nashville

110

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Date Collected Mar 7, 2025 7:44 AM EST
Category Print
Source [Nashville Business Journal \(Nashville, TN\)](#)
Author Ella Castronuovo

Est. Audience 15,152
Est. Publicity Value USD \$233
Market United States
Language English

Greater Nashville Realtors kicked off its first "Nashonomics Now" event of the year.

The conversation, hosted by the organization's president-elect Jack Gaughan - joined by Bishoy Mikhail, vice president of research at the **Nashville** Area Chamber of Commerce and Nadia Evangelou, senior economist and director of real estate research for the National Association of **Realtors** - provided insights on the latest housing, business and economic trends in Middle Tennessee.

And when it comes to ... **Greater Nashville**'s economic landscape, the outlook appears bright but local challenges like workforce, infrastructure and higher housing costs remain. Here were the key takeaways:

From 2020-2023, **Nashville** added almost 90,000 people to the region

The median age in **Nashville** is just under 37 years, which is slightly below the national median of 38

Nashville has the second highest growth rate of the young professional demographic (ages 25-44) after Austin, ... Texas

From 2020-2023, **Nashville** saw around 70,000 people move to the area. That number includes domestic (57,398) and international migration (12,899). From an economic development standpoint, Mikhail said a lot of companies move from these places due to the high cost of living, high taxes and the regulatory environment.

The ... top five metro areas from where people are moving to **Nashville** include:

Los Angeles

New York

Chicago

Atlanta

San Diego

Las Vegas

The daily population increase includes population growth due to migration along with growth from natural population changes, or the difference between births and deaths. "There's a very common well-known ... number being circulated that a 100 people a day were moving to **Nashville**," Mikhail said. "That's not quite right. It also includes natural population changes."

Nashville had the second highest employment growth rate after Austin. According to Mikhail, even though employment levels have tapered off, the results don't come as a surprise to him because of **Nashville**'s rapid recovery post-pandemic.

2021-22: 6.5% growth

2022-23: 2.9% growth

...
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Online News

Bryan, Powers among top honorees at GNR soirée

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Category Print

Source [The Ledger: Nashville Edition \(Tennessee\)](#)

Est. Audience 11,000

Est. Publicity Value USD \$115

Market Nashville, TN

Language English

The **Greater Nashville Realtors** celebrated the accomplishments of 2024 with its annual Awards of Excellence Gala at the Grand Hyatt Hotel Ballroom, and an excellent gala it was.

There are a number of awards for sales recorded in the last year, but Richard Bryan brought home the most hardware, winning two prestigious awards based ... for state Rep. Aftyn Behn in her successful campaign. Additionally, she founded The Beat, a warming shelter that provides safe haven for the unhoused residents of Madison.



111

Sale of the Week

When the owners of 4611 Lealand Lane decided to sell their house, they drafted two of the area's top **Realtors** to co-list: Tim King of French King Fine Properties and Mary Beth Thomas of Parks Compass, meaning she was at Parks when Compass acquired it.

In co-listings, the seller benefits from having two, in this case powerful, firms representing the property.

Both King and Thomas have decades – a word ... than 20 years, and Sara Ludlum, both with Zeitlin – as in the legend Shirley Zeitlin – Sotheby's International Realty.

Of note is that Sara is the daughter of Missy, which means she has been in the real estate business since infancy. Previously, Sara was a school teacher, a surprising route many **Realtors** take as they enter the profession.

The house is as impressive as the **Realtors** involved, with six bedrooms, eight full bathrooms and two half bathrooms spread among 8,410 square feet.

The interior of the home was described by one of the listing agents as "relaxed luxury," and ...

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🌐 **By the numbers: These trends are shaping Nashville**



112

Date Collected Mar 6, 2025 11:31 PM EST

Est. Audience 581,474

Category Digital News

Est. Publicity Value USD \$10,201

Source [Nashville Business Journal](#)

Market United States

Author Ella Castronuovo

Language English

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The median age in **Nashville** is just under 37 years, which is slightly below the national median of 38

Nashville has the second highest growth rate of the young professional demographic (ages 25-44) after Austin, Texas ... Migration

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The ... top five metro areas from where people are moving to **Nashville** include:

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Las Vegas

Population increase

The daily population increase includes population growth due to migration along with growth from natural population changes, or the difference between births and deaths. "There's a very common well-known ... number being circulated that a 100 people a day were moving to **Nashville**," Mikhail said. "That's not quite right. It also includes natural population changes."

Employment levels

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2021-22: 6.5% growth
2022-23: 2.9% growth
2023-24: 0. ...

🌐 **Bryan, Powers among top honorees at GNR soirée**



113

Date Collected Mar 6, 2025 8:31 AM EST

Est. Audience 3,604

Category Digital News

Est. Publicity Value USD \$38

Source [The Nashville Ledger](#)

Market Nashville, TN

Language English

Updated 7:12AM

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Both King and Thomas have decades – a word ... than 20 years, and Sara Ludlum, both with Zeitlin – as in the legend Shirley Zeitlin – Sotheby's International Realty.

Of note is that Sara is the daughter of Missy, which means she has been in the real estate business since infancy. Previously, Sara was a school teacher, a surprising route many **Realtors** take as they enter the profession.

The house is as impressive as the **Realtors** involved, with six bedrooms, eight full bathrooms and two half bathrooms spread among 8,410 square feet.

The interior of the home was described by one of the listing agents as "relaxed luxury," and the ...



Navigate unaffordable housing markets across US



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Author Hillary Stalker Special to Nashville Tennessean USA
TODAY NETWORK – TENNESSEE

Est. Audience 13,995

Est. Publicity Value USD \$186

Market Jacksonville, FL

Language English

Personal finance

Navigate unaffordable housing markets across US

Hillary Stalker

Special to Nashville Tennessean

USA TODAY NETWORK – TENNESSEE

It is no secret that the cost to afford a home has increased throughout the years. Many of those who fall into the younger millennial generation and below have grown to accept that they may not be able to afford what used to be considered the "American ... 2020 at \$47,500.

While we know that different locations play a factor in home affordability, as the national average climbs at an unfathomable rate, that just means that the places that would cost more than average are climbing right alongside the national numbers.

According to January data from **Greater Nashville Realtors**, the median price of a single-family home in this area is \$490,000. That represents a 6.5% jump from this time last year, and new home projects less than \$300,000 are declining.

This is a far cry from what I would call "affordable" for many. In an ideal world, the homebuyer should spend 30% or ...

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How to navigate a tough housing market; Don't consider inability to afford a home as a personal failure



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Author By, Hillary Stalker, Special to Nashville Tennessean

... 2020 at \$47,500.

Est. Audience 67,510

Est. Publicity Value USD \$848

Market Phoenix, AZ

Language English

While we know that different locations play a factor in home affordability, as the national average climbs at an unfathomable rate, that just means that the places that would cost more than average are climbing right alongside the national numbers.

According to January data from **Greater Nashville Realtors**, the median price of a single-family home in this area is \$490,000.

That represents a 6.5% jump from this time last year, and new home projects less than \$300,000 are declining. These factors in and of themselves are creating a renter's society.

This is a far cry from what I would call " ...

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Online News

Celebrating Greater Nashville's top Realtors

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Language English



116

For the past several decades, **Greater Nashville Realtors** has proudly celebrated the achievements and contributions of its members at the annual Awards of Excellence Gala. This event honors the professionals who have guided countless Tennesseans - whether first-time buyers, retirees, or growing families - in finding their place to call home in the ... **Nashville** area.

With over 6,400 dedicated Realtor members, our association remains committed to upholding the cornerstone of the American Dream: homeownership.

Realtors play a critical role in today's real estate market, marked by limited inventory, rising prices, and fluctuating interest rates. Their expertise, market knowledge, and commitment to serving their clients make navigating these challenges not only possible but rewarding.

As president of this great ... organization, I'm inspired daily by the passion and dedication our members bring - not only to their clients but also to the communities they help build. Their efforts ensure the city of **Nashville** and its residents continue to thrive, fostering sustainable growth and opportunity for all its residents.

Beyond their success in the marketplace, our Realtor members are champions of community service and civic engagement. Many dedicate countless hours volunteering with local non-profits, leading ... are represented. Their advocacy efforts help shape policies that pave the way for sustainable community growth and secure the future of homeownership for generations to come.

On Friday night, we honored the accomplishments of over 260 exceptional professionals at the Grand Hyatt in downtown **Nashville** during our annual Awards of Excellence Gala. This celebration underscores the vital role **Realtors** play in shaping lives, communities, and our city's future.

Congratulations to all our honorees for your remarkable success and your continued commitment to our city, our communities ... , and the dream of homeownership. I look forward to seeing all the great things to come this year and beyond.

Collyn Wainwright is president of **Greater Nashville Realtors**. A Realtor is a member of the National Association of **Realtors** who subscribes to its strict code of ethics. You can reach Collyn at 615-383-6964 or collyn@collyn.com

The Real Deal

Collyn Wainwright

Guest columnist

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